

amazon
we pioneer

A place
where
builders
can build.

“It’s Still Day One.
In fact I believe that the alarm clock
hasn’t even gone off yet. We’re still
asleep in our bed, far from having even
pressed the snooze button”



Jeff P. Bezos

About Amazon.com.

"Many of the problems we face have no textbook solution, and so we happily invent new ones." – Jeff Bezos

Amazon.com – a place where builders can build. We hire the world's brightest minds and offer them an environment in which they can invent and innovate to improve the experience for our customers. A Fortune 100 company based in Seattle, Washington, Amazon is the global leader in e-commerce. Amazon offers everything from books and electronics to apparel and diamond jewelry. We operate sites in Australia, Brazil, Canada, China, France, Germany, India, Italy, Japan, Mexico, Netherlands, Spain, United Kingdom and United States, and maintain dozens of fulfillment centers around the world which encompass more than 26 million square feet.

Technological innovation drives the growth of Amazon, offering our customers more selection, convenient shopping, and low prices. Amazon continues to grow and evolve as a world-class e-commerce platform and strives to be Earth's most customer-centric company.

We want you to help share and shape our mission to be Earth's most customer-centric company. Amazon's evolution from Web site to e-commerce partner to development platform is driven by the spirit of invention that is part of our DNA. We do this every day by inventing elegant and simple solutions to complex technical and business problems. We're making history and the good news is that we've only just begun.

Our Mission.



To be Earth's most customer-centric company

Our Online Presence.

Amazon has an online presence in 14 countries, enabling third-party sellers to reach buying customers locally as well as globally.

About Amazon India.

Amazon teams in India work on complex business challenges to innovate and create efficient solutions that enable various Amazon businesses, including Amazon websites across the world as well as support Payments, Transportation, and Digital products and services like the Kindle family of tablets, e-readers and the store. We are proud to have some of the finest talent and strong leaders with proven experience working to make Amazon the Earth's most customer-centric company.

We made our foray into the Indian market with the launch of Junglee.com, enabling retailers in India to advertise their products to millions of Indian shoppers and drive targeted traffic to their stores. In June 2013, we launched www.amazon.in for shoppers in India. With www.amazon.in, we endeavor to give customers more of what they want – low prices, vast selection, fast and reliable delivery, and a trusted and convenient online shopping experience. In just two years of launching our India operations, we have expanded our offering to over 25 million products across hundreds of stores. We are transforming the way India buys and sells and our philosophy of working backwards from the customers is what drives our growth and success.

We will continue to strive to become a trusted and meaningful sales and logistics channel for retailers of all sizes across India and a fast, reliable and convenient online shopping destination for consumers. For us, it is always "Day 1" and we are committed to aggressively invest over the long-term and relentlessly focus on raising the bar for customer experience in India.

Amazon India offers opportunities where you can dive right in, work with smart people on challenging problems and make an impact that contributes to the lives of millions.



Amazon on the Global Radar.

FAST COMPANY

FORTUNE

LinkedIn

Interbrand



#18 Most Innovative Company, 2014

#4 World's Most Admired Companies 2015

#6 Most InDemand Employer, 2014

#15 World's Most Valuable Brands, 2014

#86 in the American Customer Satisfaction Index (ACSI), the highest across the e-retail category, 2014



kindle

The world's best selling e-readers

amazon.in

- Over 25 million products across hundreds of stores
- 🏆 eTailer of the Year – Indian Retail Awards 2014
- 🏆 Best Customer Experience for Midnight Delivery
- 🏆 Most Exciting E-Commerce Brand of the Year 2015–Economic Times

jungle

Jungle has India's largest selection of over 35 million used and new products. Buyers can choose products from over 2500 sellers and 100,000+ offline sellers

amazon web services™

Trusted, cloud-based solutions to help you meet your business needs

Our Customer Segments.



*Active customer accounts represent accounts that have placed an order during the preceding twelve month period.

**AWS customers represent users with AWS usage activity during the preceding one-month period.

***Active seller accounts represent accounts that have received an order from a customer in the last 12 months.

Did you know?

- In 2014, more than 2 billion units worldwide were ordered on Amazon from sellers
- Amazon Prime and Free Shipping saved customers over \$2 billion in shipping fees in the 2014 holiday season
- Amazon Appstore selection worldwide more than doubled in 2014 over 2013
- Sellers on Amazon from over 100 different countries worldwide fulfilled orders to customers in 185 countries
- Product selection available through Fulfillment by Amazon on the Amazon.in marketplace more than tripled year-over-year

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